



MARITIME CONSULTING & YACHT MANAGEMENT SINCE 1958

www.defelice.yachts



ABOUT US

Since 1958 our company has been offering professional and expert answers to ship owners, shipyards and anyone involved in the industry requiring a trusted and competent partner in solving maritime, customs, tax and yacht management issues.

The nautical world has always been part of our lives. Flanking our father, founder of our family company, we grew up developing a passion for everything connected with the world of yachting.

With an immense sense of gratitude towards our father, we experience the pleasure to assist our customers to the fullest.

We are centrally located in the extremely vibrant and growing yachting district running from La Spezia to Viareggio and Livorno, and we had therefore the chance to build an overall knowledge of the business

and to be always up to date, a precious value we share in any service we provide.

Our expertise and maritime culture are essential to create a positive synergy among shipyards, ship owners and crews, conferring a virtuous awareness, an ultimate benefit for all market stakeholders.

We have been MCA Accredited Course Provider for over twenty years, the only MCA training centre located in Italy, and the training activities we offer to seafarers are growing and improving the quality year after year, as well as the trusted relationship we have with Captains, officers, and all the people willing to build a career on board of yachts.

De Felice yacht management and consulting, all things yachting.


Ida De Felice
Carmine De Felice




This is an **interactive brochure**
to access multimedia content is important



**Active network
connection**

**Tap the icon to
activate links and
contents**



Our interactive brochure will allow you to quickly consult the services that best suit your needs. the links and multimedia contents will be indicated by an icon  that will allow you to navigate between the interactive pdf and our online portal.



YACHT MANAGEMENT



CUSTOMS FORMALITIES



CONSULTANCY



YACHT BROKERAGE



TRAINING



BE UNIQUE
EXCLUSIVE SERVICES | A BRAND OF DE FELICE





**“We help keeping
your yacht tidy
and in compliance”**



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DE FELICE
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YACHT MANAGEMENT





Accounting

Bureaucratic and Yacht Registration Formalities

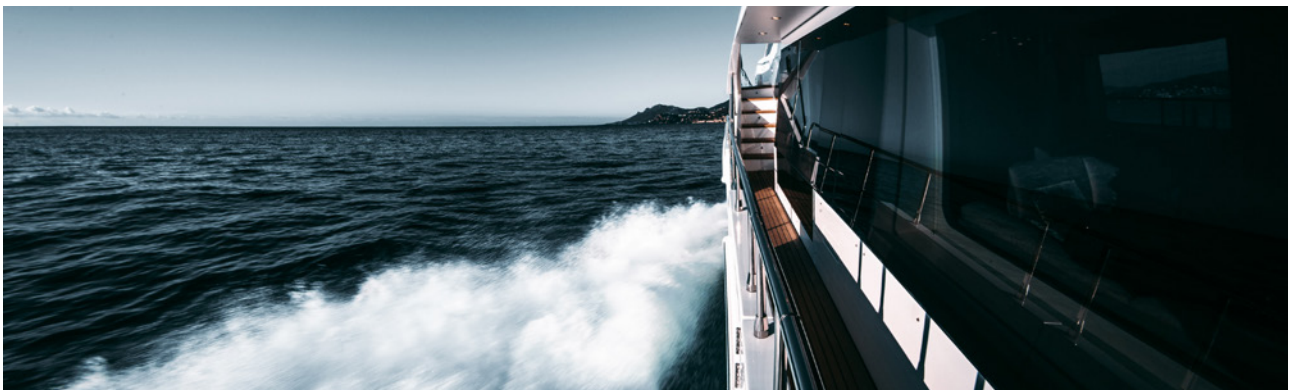
Payments on behalf of the yacht owner

Invoice checking before payment (if requested)

Payment of crew salaries and related contributions

Drafting of monthly and quarterly reports of on-board expenses

On-board expenses payment management, with periodical and scheduled funds request



Initial registration of the yacht

Yacht name change

Updating of changes in ownership

Reflagging

Crew list updating





Management of formalities with Maritime Authority, Coast Guard, Customs Agency, Revenue Agency, Italian and foreign Embassies and Consulates

Assistance for issuing mandatory documentation at navigation
Registration authorities

Registration as rental yacht for tourist purposes (International Register)

Registration of unit t Red Ensign Pleasure, Red Ensign Commercial, Malta Pleasure, Malta Commercial



YACHT MANAGEMENT



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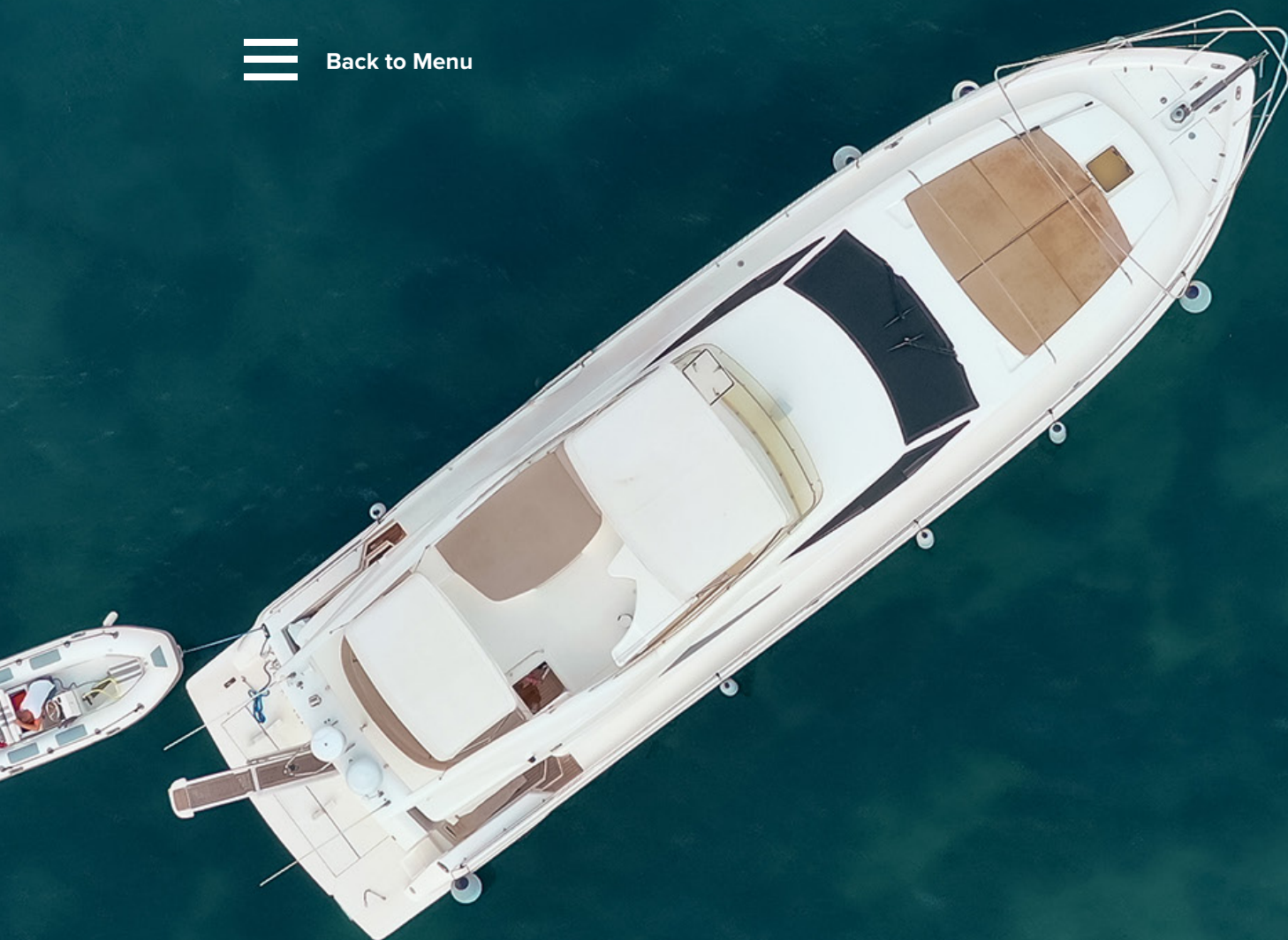




**“We have been carrying
on for over 60 years
with great professional
competence”**



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CUSTOMS FORMALITIES



Besides the usual management activity we have been carrying on for over 60 years with great professional competence, a series of services have been implemented in order to allow a wider range of operations, for example the coverage of customs operations from La Spezia to Livorno area, through a CAD structure, the availability of a customs warehouse in the Livorno area, the offer of logistics services such as shipping, groupage, etc.





This is possible thanks to a tight collaboration with a specialized operator and a dedicated team of over 40 people, coordinated by Carmine De Felice and his staff, who will continue to dedicate anyway to consulting in customs matters, VAT and intra-community handling of goods and services.

- **Temporary admission and navigation in EU territorial waters**
- **Goods customs classification**
- **Assistance to inward/outward processing**
- **Boarding of transit equipment**
- **EU goods exchange assistance**
- **Customs disputes assistance**
- **AEO authorizations release assistance**
- **Import/export customs clearances**
- **Temporary import/export for trade fairs, exhibitions, etc**
- **Customs Decision system assistance**
- **Customs warehouses**
- **VAT fiscal warehouse**
- **National warehouses**



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**“We are able to give
specific advice in every
naval area”**



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 **DE FELICE**
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CONSULTANCY



Fiscal advisory

VAT status for commercial yachts, VAT status and flag, VAT status for the vessel's equipment on EU or extra-EU yachts, VAT status on the purchase and/or sale of new or second-hand yachts

Customs

Temporary admission and navigation in EU territorial waters

Reduced excise duties and fuel

Import/export of goods and particular intended uses

Boarding of transit equipment

Refitting: Temporary import and inward processing

Customs classification of goods

Inward/outward processing schemes

Boarding of equipment in transit

VAT advice on intra-community trade

Customs litigation

Consultancy for the issue of AEO authorizations

Import/export customs operations

Temporary import/export for trade-fairs, exhibitions etc.

Duty concessions for yachts

Maritime

Navigation safety

Naval publicity and protection of the ship asset

Yacht Owner/crew agreements

Immigration: documents verification and regulation of relationships with extra-EU crews



Seafarers

Coordination and organization of training courses: De Felice is a MCA Accredited Course Provider

Professional support on employment agreement

Checking expiry of the crew's professional certificates and their

Consultancy on recruitment contracts conditions in compliance with related international laws (S.E.A.) and with flag standards pursuant to the MLC



CUSTOMS FORMALITIES



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“Our experience at your service”



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YACHT BROKERAGE





De Felice supports clients through the whole sale and purchase processes of a yacht, thanks to our skilled technical staff providing consultancy and a detailed evaluation on vessel features and, in case of refit, on the state of health of the yacht, its actual value and project budget.

Actively cooperating for decades with all major superyacht shipyards, we are constantly updated on their activities and units under construction or refit, thus being able to select the best solutions available in case of request.



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YACHT BROKERAGE





**“We train the
professional figures
for the crews of the
future”**



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DE FELICE
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TRAINING





MCA TRAINING

De Felice is an MCA training center

It is officially authorized and enabled to conduct courses for officers and crews and provide the most qualified professional titles requested by the industry. Internationally renowned instructors prepare the captains and their crew to attain the most advanced and sought-after levels in yachting. De Felice organizes STCW Manila 2010 courses aimed at the attainment of the Certificates of Competence issued by MCA.

DNV ISO 9001:2015



[View all available courses](#)





YACHT ETIQUETTE



ACCADEMIA ITALIANA
YACHT ETIQUETTE
A BRAND OF DE FELICE

Our Etiquette course is unique of its kind, since it aims at establishing a complete, elegant, professional figure, appropriate in its behaviour and sensitive to the Guest's needs.

Particular care is given to contents providing transversal skills and competences, to develop student's responsiveness and sensitiveness in anticipating the needs of shipowners and their guests.

Table setting, bearing, flower design, music, fragrances, colours are some of the topics explored during the training course.

Our lecturers are iconic professionals of Etiquette, who personally and deeply experience this world daily, and who share its essence and nuances with passion.

They are the fundamental resource for the success of our course, with their excellent expertise in the various topics, reflecting the training aims and strongly enhancing students objectives success.

The course lasts for two weeks, Sunday excluded. On demand versions of the course are available upon request.



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YACHT ETIQUETTE



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TRAINING





**“Experience the
authenticity of our lands,
be part of the magic”**



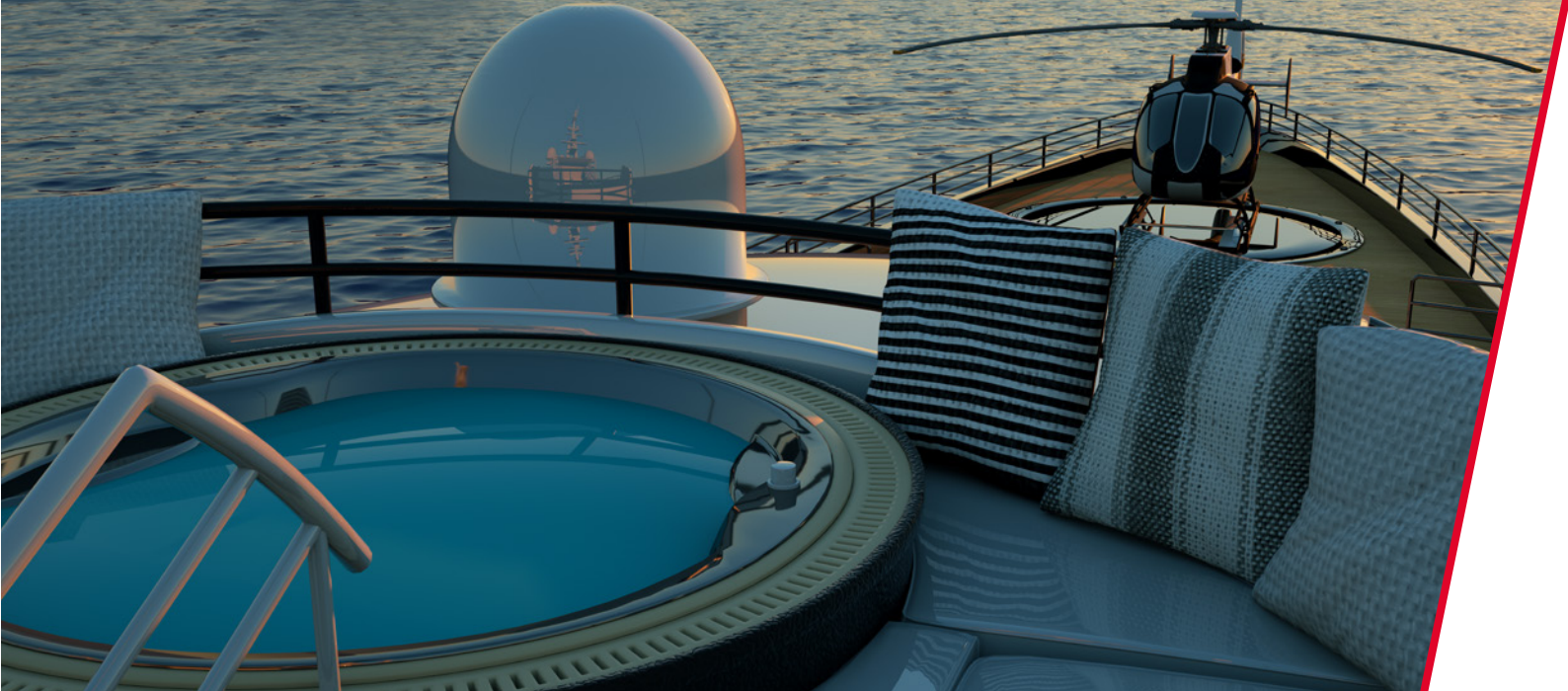
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EXCLUSIVE SERVICES







The meaning of luxury is a purely subjective concept, that varies according to our own tastes and experiences. Our individuality is conveyed by all our choices: sharing it with our relatives, friends and clients is a privilege. Our long lasting experience in the yachting industry allows our team to effectively interact with clients, understand their needs and turn dreams into extraordinary realities.

Our services for yacht owners are available in case they call at our port in Viareggio, Tuscany, or at the most prestigious marinas throughout Italy, as well as in case they are visiting the local shipyards for their new build and refit updates.

What we really consider essential is the direct knowledge of the authentic cultural and natural heritages of these lands, of our food and wine specialties, and the tight cooperation with local professional players providing top quality services.

Everything has been carefully selected and harmonized by our expert and dedicated team, focused on your outstanding experience in the area.

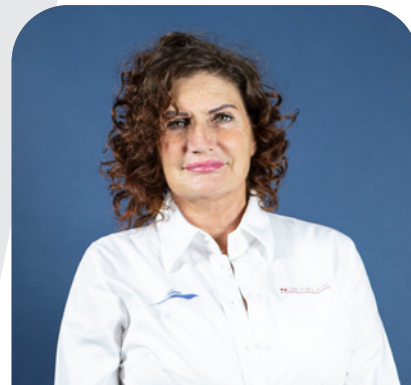


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Carmine *De Felice*



Ida *De Felice*



Azzurra *De Felice*



Alex *Ferrari*



Emanuela *De Felice*



Paolo *Gianni*



Carlo *Cinquini*



Federico *Ricci*



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