



DE FELICE
YACHT BROKERAGE & CONSULTING

BROKERAGE

OUR BROKERAGE,
YOUR SERENITY



WHO WE ARE

Over 65 years of experience in supporting and advising shipowners and seafarers in yacht management, as well as the most important shipyards in maritime, customs and VAT matters.

Carmine De Felice, a maritime broker as well as a shipagent, works with a dedicated brokerage team that includes Ida De Felice, Carlo Silva and Alex Ferrari.



Carmine De Felice



Ida De Felice



Carlo Silva



Alex Ferrari

Since 1958



BROKERAGE, OUR OWN WAY



Our modus operandi



Selling a yacht



Buying a yacht



Supporting services

OUR MODUS OPERANDI



Our technical and commercial team is available to support clients in the process of buying and selling their yacht, through a reliable and transparent commercial approach.

Clients receive comparative analyses on new builds and in-depth appraisals on used vessels in order to provide technical feedback on the health of the yacht, its true value, and the costs to be incurred for the remediation of any technical issues, as well as targeted advice on tax, customs and VAT issues.



SELLING A YACHT WITH US

Our team works diligently to deliver the best possible results, all with a fresh and creative approach, supported by technical expertise and assessments by trusted collaborators.

SELLING A YACHT WITH US

We have our own network of contacts, established relationships with other brokers, and a constant relationship with major shipyards, yacht owners and potential buyers.

This complex system created over the years allows us to quickly introduce selected units to the market and the ability to offer them at the best applicable price.



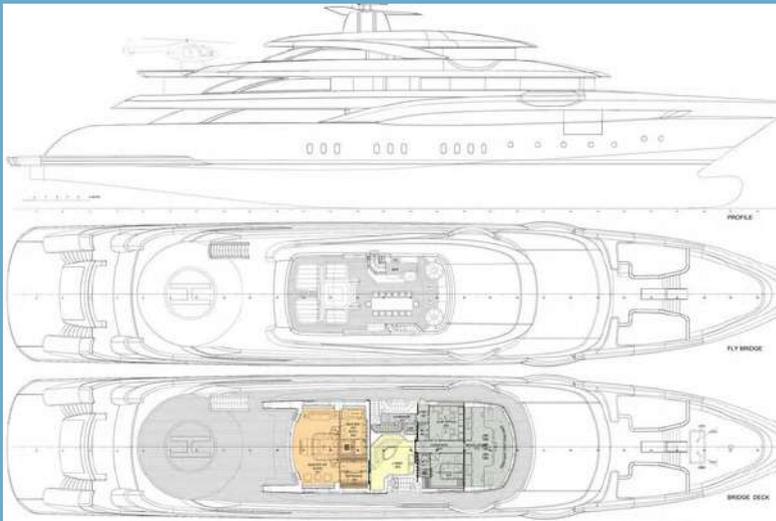
BUYING A YACHT

Buying a yacht is a choice that involves you, your family and friends, with whom you share unforgettable moments.

A choice to which, therefore, you should devote great attention.



BUYING A YACHT WITH US



Our proven experience and active involvement in various maritime fields has given us the opportunity to get to know and discreetly represent very important clients, whom we assist in the brokerage of new and used yachts.

Depending on the needs of each client, we can customise our searches, ensuring attention to detail and accuracy in valuations.

OUR TOTAL SUPPORT



YACHT MANAGEMENT

administration, crew management, tax and customs consultancy



NEW BUILD

support during all construction phases, liaison with all construction sites, technical supervisions



REFIT

monitoring refit phases, cost control and adherence to schedules



CONTACTS

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THANK YOU